



# Steve Erickson

National Consultant to CPA Firms



**S**teve Erickson is a nationally recognized consultant to accounting firms. He specializes in resolving the partner and people issues that limit the success of professional service firms. Steve's hands-on and results-oriented approach helps firms to identify, establish and achieve their goals.

Coaching and mentoring managing partners, other partners, and firm staff members to achieve organizational goals through personal development is Steve's passion. Through his programs, he guides the development of leadership among firm members to build strong firm profitability and long-term value.

Steve is a masterful presenter and gifted teacher—one of a handful of accountants who belong to the National Speakers Association. He speaks frequently at national, international, and state professional conferences, and in 2004, 2005, 2006, 2007 and 2008 he has been listed as one of the most recommended consultants in the United States by Inside Public Accounting.

In addition, he has written extensively for professional publications and is frequently quoted in national news and professional periodicals, most recently The Journal of Accountancy, The Practical Accountant, Accounting Today, Inside Public Accounting, Bowman's Accounting Report, Partner Advantage Advisory, WebCPA and AccountingWEB as well as many newspapers nationally.

Steve is a member of the Professional Coaches and Mentors Association, the International Association of Facilitators, and a past member of the AICPA and the NMSCPA.

A former managing partner of a large accounting firm, Steve knows how to work with firms to achieve long-term results. He has over 30 years experience dealing with the challenges facing public accounting firms.

#### **SERVICES:**

- **Retreat facilitation**
- **Compensation systems**
- **Succession planning**
- **Dispute resolution**
- **Profit improvement**
- **Post M&A integration**
- **Partner/professional development training**

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