

Get one of America's most recommended consultants working for YOU.



“A masterful presenter and gifted teacher.”

Steve Erickson has made INSIDE Public Accounting's Top Ten Most Recommended Consultants list for the last 6 years in a row... Imagine what he can offer your team!

Retreat Facilitation & Consulting Services:

- ▶ Strategy-development and implementation
- ▶ Marketing and practice development
- ▶ Succession planning and execution
- ▶ Compensation and package negotiation
- ▶ Conflict resolution
- ▶ Structure and governance
- ▶ Mergers and acquisitions
- ▶ Partner unity and firm culture



Steve Erickson is a nationally recognized consultant to accounting firms.

He specializes in resolving the partner and people issues that limit the success of professional service firms.

A former managing partner of a large accounting firm, **Steve knows what CPAs need to know.** He has over 30 years' experience dealing with the challenges facing public accounting firms. His hands-on, results-oriented approach helps firms identify, establish and achieve their goals. Through his programs, he guides the development of leadership among firm members to build strong firm profitability and long-term value. Nationally recognized as an expert, Steve has written extensively for professional publications and his insight is frequently sought by the media.

Since 2001, Steve has facilitated several hundred partner retreats, for firms ranging up to \$60 million in net fees, on virtually every subject applicable to CPA firms. Having practiced public accounting for a very long time, he truly understands the business and is able to offer implementable ideas and solutions rather than theory.

“Steve has a wealth of pragmatic information to share based on his very successful years as a managing partner. He is also a well-organized, enthusiastic and charismatic speaker. He engaged participants right from the start and kept them in their seats for the duration! We will definitely invite him back.”

~ Mara Ambrose, Inpact America

“We have worked with Steve for several years and have found him to be one of the best facilitators we have seen. Unlike some other consultants, he does not come in with his own agenda, he is there to help firms succeed. We would recommend Steve to any firm looking to improve themselves.”

~ Bob Hottman, CEO, Ehrhardt Keefe Steiner & Hottman PC, www.eksh.com

“Steve has helped this firm deal with some difficult issues, all the while remaining sensitive and non-confrontational in his approach. Steve has been extremely responsive to our needs at every turn. He has listened to our concerns and offered alternative strategies that have allowed us to move forward in our quest to become the one of the best-run CPA firms in the country.

~ Don Parrez, Mohler, Nixon & Williams, www.MohlerNixon.com

We guarantee that you will be absolutely satisfied or there is no fee, period.



Steve Erickson LLC

Improving CPA Firm Performance and Profitability

CALL TODAY 505.331.9100 EMAIL Steve@SteveEricksonLLC.com