

# Get one of America's most recommended consultants working for YOU.

Steve Erickson is a nationally recognized profitability and performance consultant to accounting firms of all sizes.



Steve's hands-on approach helps firms to identify, establish and achieve their goals. Coaching and mentoring managing partners and firm staff members to achieve organizational goals through personal development is Steve's passion.

#### SERVICES:

- Profitability & Performance Coaching
- Retreat facilitation
- Succession planning
- Dispute resolution
- Post M&A integration
- Leadership development training

Steve is a member of the Professional Coaches and Mentors Association, International Association of Facilitators, AICPA and NMSCPA.

He specializes in resolving the partner and people issues that limit the success of professional service firms.

A former managing partner of a large accounting firm, Steve knows how to work with firms to achieve long-term results. He has over 30 years experience dealing with the challenges facing public accounting firms.

Since 2001, Steve has facilitated several hundred partner retreats, on virtually every subject applicable to CPA firms. Having practiced public accounting for a very long time, he truly understands the business and is able to offer implementable ideas and solutions rather than theory.

Through his programs, he guides the development of leadership among firm members to build strong firm profitability and long-term value.

Steve is a masterful presenter and gifted teacher—one of a handful of accountants who belong to the National Speakers Association. He speaks frequently at national, international, and state professional conferences, and for the last five consecutive years he has been listed as one of the 10 Most Recommended Consultants in the United States by Inside Public Accounting.

In addition, he has written extensively for professional publications and is frequently quoted in national news and professional periodicals, most recently The Journal of Accountancy, The Practical Accountant, Accounting Today, Inside Public Accounting, Bowman's Accounting Report and AccountingWEB, as well as many newspapers across the country.



## Steve Erickson LLC

*Improving CPA Firm Performance and Profitability*

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